

## Kyowa Kirin Co., Ltd.

Appendix to the Consolidated Financial Summary (IFRS) Fiscal 2022 Third Quarter

(January 1, 2022 - September 30, 2022)

<sup>-</sup> These materials were made as a supplement to the Kessan Tanshin (Consolidated Financial Summary, IFRS), disclosed at the Tokyo Stock Exchange on November 4, 2022 for the first nine months of Fiscal 2022, from January 1, 2022 to September 30, 2022.

<sup>-</sup> This document is an English translation of the Japanese-language original. The statements, including earnings forecasts, contained in these materials are based on the information currently available to the Company and on certain assumptions deemed to be reasonable by management. As such, they do not constitute guarantees by the Company of future performance. Actual results may differ materially from these projections for a wide variety of reasons.

<sup>-</sup> Figures presented in these materials have been rounded to the nearest tenth.

<sup>-</sup> Figures inside parenthesis presented in these materials indicate negative values



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The average exchange rates for each period were as follows:

Unit: Yen

								<u> </u>
		FY 202	1 results		FY	FY 2022 forecasts		
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec
USD	105	107	108	109	114	120	126	128
GBP	143	147	149	150	154	158	160	162
CNY	16.1	16.4	16.6	16.9	18.0	18.7	19.1	19.4

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#### I. Consolidated Financial Results

1. Trends in consolidated profit

<accumulative></accumulative>	The "★" symbol ind	symbol indicates financial KPIs (numerical guidance) that were set as targets in the FY2021-2025 Medium Term Business Plan.								U	_	
		FY 202	1 results				FY 2022 results	3		FY 2022 forecasts		FY2021-2025 Medium Term
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Change amount	Rate of change	Jan - Dec	Progress	Business Plan Financial KPIs
Revenue	81.1	165.0	254.0	352.2	87.8	185.3	283.8	29.8	12%	400.0	71%	
★ CAGR (compared to FY 2020)	-	-	-	10.6%	-	-			-	12.1%	-	10% or higher
Cost of sales	(22.4)	(41.2)	(64.1)	(87.8)	(22.2)	(43.4)	(64.1)	(0.0)	0%	(88.0)	73%	
Gross profit	58.7	123.8	189.9	264.4	65.6	141.9	219.6	29.8	16%	312.0	70%	
Gross profit to revenue ratio	72.4%	75.0%	74.8%	75.1%	74.7%	76.6%	77.4%	-	-	78.0%	-	
Selling, general and administrative expenses	(31.7)	(67.2)	(104.1)	(145.6)	(36.1)	(76.4)	(117.3)	(13.2)	13%	(172.0)	68%	
Research and development expenses	(12.2)	(26.5)	(40.2)	(57.7)	(13.6)	(27.9)	(44.1)	(3.9)	10%	(67.0)	66%	
★ R&D expense ratio	15.0%	16.1%	15.8%	16.4%	15.5%	15.1%	15.6%	-	-	16.8%	-	Target of 18-20%
Share of profit (loss) of investments accounted for using equity method	0.6	0.9	1.3	4.6	1.4	2.4	2.6	1.3	103%	4.0	66%	
Core operating profit	15.5	30.9	46.8	65.7	17.3	39.9	60.9	14.0	30%	77.0	79%	
★ Core operating profit ratio	19.1%	18.8%	18.4%	18.6%	19.8%	21.5%	21.4%	-	-	19.3%	-	25% or higher
Other income	0.2	0.4	0.7	1.0	0.4	0.6	1.0	0.3	39%			
Other expenses	(0.2)	(1.1)	(5.8)	(6.6)	(0.2)	(1.2)	(5.1)	0.7	(12)%			
Finance income (costs)	0.6	0.9	0.1	(0.0)	1.2	4.2	3.6	3.5	-			
Profit before tax	16.2	31.1	41.9	60.1	18.7	43.5	60.4	18.5	44%	79.0	76%	
Income tax expense	(3.2)	(6.0)	(9.0)	(7.7)	(2.7)	(8.5)	(11.2)	(2.2)	25%	(16.0)	70%	
Ratio of income tax burden	20.0%	19.4%	21.4%	12.8%	14.3%	19.5%	18.5%	-	-	20.3%	-	
Profit	12.9	25.1	32.9	52.3	16.0	35.0	49.2	16.3	50%	63.0	78%	
Profit to revenue ratio	15.9%	15.2%	13.0%	14.9%	18.3%	18.9%	17.3%	-	-	15.8%		
EPS (¥/share)	24.05	46.67	61.25	97.43	29.85	65.16	91.57	30.32	-	117.22		
Core EPS (¥/share)*1	24.00	47.75	68.62	106.57	29.52	66.14	97.70	29.08	-	118.71	-	
Annual dividend (¥/share)				46.00						48.00	-	T1 -f 400/
★ Dividend payout ratio (%)*2  ★ ROE (%)				43.2 7.3						40.4 8.3		Target of 40% 10% or higher

<sup>\*\*</sup> ROE (%)

1. Core EPS is calculated as an indicator showing recurring profitability by dividing core profit (determined by subtracting "other income," "other expenses" and the related "income tax expense" from "profit" by the average number of shares during the period.

2. Dividend payout ratio is shown based on core EPS.

<quarterly></quarterly>									it: Billions of yen
		FY 2021	l results				FY 2022 results		Data of
	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Jan - Mar	Apr - Jun	Jul - Sep	Change amount	Rate of change
Revenue	81.1	83.9	88.9	98.3	87.8	97.5	98.5	9.6	11%
Cost of sales	(22.4)	(18.9)	(22.9)	(23.7)	(22.2)	(21.2)	(20.8)	2.1	(9)%
Gross profit	58.7	65.0	66.1	74.5	65.6	76.3	77.7	11.6	18%
Gross profit to revenue ratio	72.4%	77.5%	74.3%	75.8%	74.7%	78.2%	78.9%	-	-
Selling, general and administrative expenses	(31.7)	(35.6)	(36.9)	(41.5)	(36.1)	(40.4)	(40.8)	(4.0)	11%
Research and development expenses	(12.2)	(14.3)	(13.7)	(17.4)	(13.6)	(14.3)	(16.2)	(2.5)	18%
★ R&D expense ratio	15.0%	17.0%	15.4%	17.8%	15.5%	14.7%	16.5%	-	-
Share of profit (loss) of investments accounted for using equity method	0.6	0.3	0.4	3.3	1.4	0.9	0.3	(0.1)	(30)%
Core operating profit	15.5	15.4	15.9	18.9	17.3	22.6	21.0	5.1	32%
★ Core operating profit ratio	19.1%	18.4%	17.8%	19.2%	19.8%	23.1%	21.3%	-	-
Other income	0.2	0.1	0.4	0.2	0.4	0.2	0.5	0.1	20%
Other expenses	(0.2)	(0.9)	(4.7)	(0.8)	(0.2)	(1.0)	(3.9)	0.9	(18)%
Finance income (costs)	0.6	0.3	(0.8)	(0.1)	1.2	3.1	(0.6)	0.1	-
Profit before tax	16.2	14.9	10.8	18.2	18.7	24.8	16.9	6.1	57%
Income tax expense	(3.2)	(2.8)	(3.0)	1.3	(2.7)	(5.8)	(2.7)	0.2	(8)%
Profit	12.9	12.2	7.8	19.4	16.0	19.0	14.2	6.4	81%
Profit to revenue ratio	15.9%	14.5%	8.8%	19.8%	18.3%	19.5%	14.4%	-	-



2. Revenue by regional control function

Jan - Mar         Jan - Jun         Jan - Sep         Jan - Dec         Jan - Mar         Jan - Jun         Jan - Sep         Change amount         Jan - Jun         Jan - Sep         Change amount         Jan - Jun         Jan - Sep         Change amount         Jan - Mar         Jan - Jun         Jan - Sep         Change amount         Jan - Mar         Jan - Jun         Jan - Sep         Change amount         Jan - Mar         Jan - Jun         Jan - Sep         Change amount         Jan - Mar         Jan - Jun         Jan - Sep         Jan - Sep         Jan - Mar         Jan - Jun         Jan - Sep         Jan - Sep         Jan - Mar         Jan - Jun         Jan - Sep         Change amount         Jan - Mar         Jan - Sep         <								Unit: Bill	ions of yen	
		FY 202	1 results			FY 2022	FY 2022 forecasts			
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	•	Jan - Dec	Progress
Japan	39.2	76.7	114.9	156.9	35.4	72.8	109.2	(5.6)	148.4	74%
North America	15.9	34.6	54.2	78.8	20.7	47.5	75.9	21.7	112.5	67%
EMEA	12.0	25.9	39.8	56.1	14.5	30.9	48.0	8.2	66.2	73%
Asia/Oceania	6.9	14.3	22.1	28.4	7.2	14.8	22.5	0.4	30.6	74%
Others	7.1	13.6	23.0	32.1	9.8	19.3	28.1	5.1	42.3	66%
Total consolidated revenue	81.1	165.0	254.0	352.2	87.8	185.3	283.8	29.8	400.0	71%

otal consolidated revenue 81.1 165.0 254.0 352.2 87.8 185.3 283.8 29.8 400.0 Revenue by regional control function is classified based on consolidated revenue from products of regional control functions in the One Kyowa Kirin structure (a global management structure with axes combining four regions – Japan, North America, EMEA, and Asia/Oceania – and the functions needed by a global specialty pharmaceutical company).

3. Revenue by location of customer

Unit:	Billions	of yen

		F	FY 2021 results			FY 2022 results				FY 2022 forecasts	
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Percentage of consolidated revenue	Jan - Mar	Jan - Jun	Jan - Sep	Percentage of consolidated revenue	Jan - Dec	Percentage of consolidated revenue
Japan		79.9	119.1	162.0	46%	36.9	75.8	111.3	39%	154.0	38%
International	40.3	85.1	134.9	190.3	54%	50.9	109.5	172.5	61%	246.0	62%
Americas	20.6	43.4	69.9	102.2	29%	28.2	62.2	99.8	35%	146.5	37%
Of which, the U.S.	20.0	41.7	67.9	99.3	28%	27.3	60.3	97.1	34%		
Europe	11.3	24.4	38.2	53.4	15%	13.5	28.8	44.9	16%	64.5	16%
Asia		17.1	26.7	34.5	10%	9.1	18.4	27.6	10%	35.0	9%
Others	0.0	0.1	0.1	0.2	0%	0.0	0.1	0.2	0%	0.0	0%
Total consolidated revenue		165.0	254.0	352.2	100%	87.8	185.3	283.8	100%	400.0	100%

<sup>\*</sup> Revenue by location of customer is classified by region or country based on location of customer.

1 Capital expenditures (property, plant and equipment) and intangible assets investment

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4. Capital expenditures (property, plant and equipme	ent) and intai	ngible assets	invesimeni				U	init: Billions of yen
		FY 2021	1 results			FY 2022 forecasts		
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec
Capital expenditures (property, plant and equipment)	2.0	2.8	4.7	9.1	1.8	5.0	10.3	18.3
Intangible assets investment	1.6	2.9	11.1	13.2	1.0	3.1	4.9	11.7
Total	3.7	5.7	15.8	22.3	2.8	8.2	15.2	30.0

<sup>\*</sup> Acquisitions of right-of-use assets are not included.

5 Depreciation and amortization

5. Depreciation and amortization										
		FY 202	1 results			FY 2022 forecasts				
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec		
Depreciation (property, plant and equipment)	2.8	5.5	8.3	11.2	2.9	6.0	9.0	12.1		
Amortization (intangible assets)	1.9	3.7	5.6	8.3	1.7	3.5	5.3	7.0		
Total	4.6	9.2	13.9	19.5	4.6	9.5	14.3	19.0		

#### II. Consolidated Statement of Cash Flows

Unit: Rillions of ven

Diffic billions of year										
		FY 2021	results		FY 2022 results					
	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Change amount		
Cash flows from operating activities	14.4	23.0	81.2	86.5	8.8	22.5	35.5	(45.6)		
Cash flows from investing activities	(4.6)	(1.9)	(10.8)	(11.4)	(4.6)	(6.8)	(13.4)	(2.6)		
Cash flows from financing activities	(13.5)	(14.3)	(27.6)	(28.4)	(13.2)	(14.1)	(27.9)	(0.4)		
Effect of exchange rate changes on cash and cash equivalents	0.4	(1.1)	0.6	1.3	0.4	3.3	3.5	2.9		
Net increase (decrease) in cash and cash equivalents	(3.3)	5.7	43.4	48.1	(8.6)	4.8	(2.3)	(45.7)		
Cash and cash equivalents at beginning of period	287.0	287.0	287.0	287.0	335.1	335.1	335.1	48.1		
Cash and cash equivalents at end of period	283.8	292.8	330.4	335.1	326.5	339.9	332.8	2.3		

EMEA consists of Europe, the Middle East, Africa, etc.
 Others consists of revenue from technology out-licensing, original equipment manufacturing, etc.



### **III.** Revenue from Main Products

<Accumulative> Unit: Billions of yen

٠, ١٠	Journ	luiative>										ons of yen
	Dros	luct name		FY 202	1 results		FY 2022 results				FY 2022 forecasts	
	-100	duct name	Jan - Mar	Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Change amount	Jan - Dec	Progress
	Nesp	0	1.0	1.9	2.9	4.0	0.8	1.6	2.5	(0.4)	3.3	76%
	Darb	pepoetin Alfa Injection Syringe [KKF]	5.5	11.0	16.7	22.3	4.4	8.8	13.2	(3.5)	17.4	76%
	Duvr	roq	0.2	0.5	1.4	2.6	1.1	2.7	4.4	3.1	5.9	75%
	Reg	para	0.7	1.5	2.1	2.9	0.5	1.1	1.7	(0.5)	2.0	83%
	Orke	edia	2.1	4.6	7.1	9.9	2.2	4.9	7.5	0.4	10.4	72%
	Roca	altrol	0.7	1.5	2.3	3.2	0.7	1.5	2.3	(0.1)	3.1	75%
	Ongl	lyza	1.5	3.0	4.6	6.2	1.2	2.6	3.8	(0.7)	5.1	75%
	Coni	iel	0.6	1.3	2.0	2.7	0.6	1.1	1.6	(0.4)	2.0	78%
	G-La	asta	6.6	13.8	21.2	29.4	7.1	14.8	22.7	1.5	31.5	72%
	Fent	ros	0.8	1.8	2.8	3.9	0.8	1.8	2.7	(0.1)	3.7	74%
Japan	Pote	eligeo	0.5	0.9	1.5	2.0	0.5	1.0	1.5	0.0	2.0	73%
Jap	Ritux	ximab BS [KHK]	2.6	5.3	8.1	11.2	2.5	5.0	7.6	(0.5)	10.3	73%
	Rom	niplate	1.5	2.8	4.9	7.3	2.2	4.8	7.5	2.6	10.0	75%
	Allelo	ock	2.9	4.8	6.3	8.0	2.4	3.8	4.8	(1.5)	5.6	85%
	Pata	nol	6.5	7.8	9.2	10.7	1.8	2.2	2.4	(6.8)	3.0	81%
	Dovo	obet	1.5	3.5	5.2	7.2	1.7	3.8	5.6	0.4	7.7	73%
	Lumi	icef	0.6	1.4	2.1	2.9	0.7	1.5	2.2	0.1	3.1	72%
	Noui	riast	1.9	4.2	6.4	8.7	1.8	3.9	5.9	(0.5)	8.1	72%
	HAR	RUROPI	0.6	1.3	2.2	3.1	0.8	1.8	2.8	0.6	4.1	68%
	Depa	akene	0.8	1.7	2.7	3.6	0.8	1.7	2.5	(0.2)	3.5	70%
	Crys	evita	1.5	3.3	5.1	7.2	2.0	4.1	6.4	1.3	9.2	69%
	•	Technology out-licensing	0.6	1.3	1.5	1.6	0.1	0.4	0.5	(0.9)	0.9	59%
	Crys	evita	16.3	35.4	55.1	78.3	22.2	49.4	78.7	23.7	116.2	68%
	Pote	eligeo	3.2	7.0	11.0	15.3	4.2	10.3	16.1	5.1	23.6	68%
	Noui	rianz	1.0	1.9	3.1	4.5	1.1	2.6	4.5	1.4	6.1	73%
	Abst	ral	1.8	4.0	6.3	8.5	1.4	3.6	5.4	(0.9)	7.2	74%
a	Pecf	ent	1.0	1.9	2.9	3.9	1.0	1.7	3.0	0.1	3.6	84%
ion	Move	entig	0.6	1.4	2.0	2.8	0.7	1.5	2.2	0.2	3.4	66%
nat	Adca	al-D3	0.6	1.3	2.1	3.0	0.7	1.5	2.2	0.1	2.9	78%
International	Nesp	0	1.6	3.2	4.9	6.4	1.9	3.9	5.9	0.9	7.6	77%
п	Reg	para	2.2	4.6	6.7	7.4	1.0	2.0	2.9	(3.8)	3.8	77%
	Neul	lasta/Peglasta	1.3	2.6	4.0	5.3	1.7	3.0	4.4	0.4	6.0	72%
	Gran	1	1.3	3.0	4.9	6.3	2.1	3.8	6.4	1.5	7.9	81%
	-	Technology out-licensing	4.9	9.1	16.4	24.5	7.7	15.3	23.3	6.8	35.0	67%
		Of which, Benralizumab royalty	3.8	7.1	11.7	16.8	4.7	9.3	15.4	3.6		
* Pov	nuo fro	om products is classified as Japan or International (other than Japan) based on consol	lidated rays		-11			de anni anni di a		:6:		

Revenue from products is classified as Japan or International (other than Japan) based on consolidated revenue from regional control functions and technology out-licensing is classified as Japan or International (other than Japan) based on the location of the customer.

\*Revenue from main products does not include revenue from the Early Access Program (EAP).

\*Revenue from main products does not include revenue from the Early Access Program (EAP).

\*Revenue fisted as "Technology out-licensing" specifies revenue from the upfront payment, milestone revenue, and running royalties revenue that are obtained based on licensing agreements recognizing the granting to third parties the rights for development, manufacturing and sales of the Group's pipeline compounds or the use of technology, etc.

<sup>\*</sup> Benralizumab royalty only refers to the royalty on sales of Fasenra by AstraZeneca (including the Company's own estimates).



#### **III.** Revenue from Main Products

<Quarterly>
Unit: Billions of yen

< Q(	Jari	eriy>	Unit: Billions of yo									
	Pro	oduct name		FY 202	1 results		FY 2022 results					
			Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Jan - Mar	Apr - Jun	Jul - Sep	Change amount		
	Nes	sp	1.0	1.0	1.0	1.1	8.0	0.8	0.9	(0.1)		
	Dar	rbepoetin Alfa Injection Syringe [KKF]	5.5	5.5	5.6	5.6	4.4	4.4	4.4	(1.3)		
	Duι	vroq	0.2	0.4	0.8	1.2	1.1	1.6	1.8	0.9		
	Reg	gpara	0.7	0.8	0.7	0.7	0.5	0.6	0.5	(0.2)		
	Ork	redia	2.1	2.5	2.5	2.7	2.2	2.7	2.6	0.1		
	Rod	caltrol	0.7	0.8	0.8	0.9	0.7	0.8	0.8	(0.0)		
	Ong	glyza	1.5	1.6	1.5	1.6	1.2	1.3	1.3	(0.2)		
	Cor	niel	0.6	0.7	0.7	0.7	0.6	0.5	0.4	(0.2)		
	G-L	.asta	6.6	7.2	7.4	8.2	7.1	7.7	7.9	0.5		
_	Fer	ntos	0.8	1.0	1.0	1.0	8.0	1.0	0.9	(0.1)		
Japan	Pot	religeo	0.5	0.5	0.5	0.5	0.5	0.5	0.5	(0.0)		
Jap	Ritu	uximab BS [KHK]	2.6	2.7	2.8	3.1	2.5	2.5	2.5	(0.3)		
	Roi	miplate	1.5	1.3	2.1	2.4	2.2	2.6	2.7	0.7		
	Alle	elock	2.9	1.9	1.4	1.8	2.4	1.4	0.9	(0.5)		
	Pat	anol	6.5	1.2	1.5	1.5	1.8	0.3	0.3	(1.2)		
	Do	vobet	1.5	2.0	1.7	2.0	1.7	2.1	1.8	0.1		
	Lun	nicef	0.6	0.7	0.7	0.8	0.7	0.8	0.7	0.0		
	Νοι	uriast	1.9	2.3	2.2	2.3	1.8	2.1	2.0	(0.2)		
	HA	RUROPI	0.6	0.8	0.8	1.0	0.8	1.0	1.0	0.2		
	Dep	pakene	0.8	0.9	1.0	0.9	0.8	0.8	0.8	(0.2)		
	Cry	rsvita	1.5	1.9	1.8	2.1	2.0	2.2	2.3	0.5		
		Technology out-licensing	0.6	0.7	0.1	0.2	0.1	0.3	0.1	0.0		
	_	rsvita	16.3	19.2	19.6	23.3	22.2	27.2	29.3	9.7		
		deligeo	3.2	3.8	4.0	4.3	4.2	6.1	5.8	1.8		
	Νοι	urianz	1.0	1.0	1.1	1.5	1.1	1.4	1.9	0.8		
	Abs	stral	1.8	2.2	2.2	2.3	1.4	2.2	1.8	(0.5)		
lal	Ped	cfent	1.0	0.9	1.0	1.0	1.0	0.7	1.3	0.3		
tior		ventig	0.6	8.0	0.7	8.0	0.7	8.0	0.8	0.1		
rnational		cal-D3	0.6	0.7	8.0	0.9	0.7	0.8	0.7	(0.0)		
ıte	Nes		1.6	1.6	1.7	1.5			2.0	0.2		
1		gpara	2.2	2.3	2.2	0.7	1.0	1.0	0.9	(1.3)		
		ulasta/Peglasta	1.3	1.3	1.4	1.3	1.7	1.3	1.4	(0.0)		
	Gra	an	1.3	1.7	1.9	1.4	2.1	1.8	2.5	0.7		
		Technology out-licensing	4.9	4.1	7.3	8.0	7.7	7.6	8.0	0.7		
		Of which, Benralizumab royalty	3.8	3.4	4.6	5.1	4.7	4.6	6.1	1.5		

<sup>\*</sup>Revenue from products is classified as Japan or International (other than Japan) based on consolidated revenue from regional control functions and technology out-licensing is classified as Japan or International (other than Japan) based on the location of the customer.

<sup>\*</sup> Revenue from main products does not include revenue from the Early Access Program (EAP).

Revenue listed as "Technology out-licensing" specifies revenue from the upfront payment, milestone revenue, and running royalties revenue that are obtained based on licensing agreements recognizing the granting to third parties the rights for development, manufacturing and sales of the Group's pipeline compounds or the use of technology, etc.

<sup>\*</sup> Benralizumab royalty only refers to the royalty on sales of Fasenra by AstraZeneca (including the Company's own estimates).



# III. Revenue from Main Products Revenue of three global strategic products

<a href="#">Accumulative></a>
Unit: Billions of yen

	Draduat nama	FY 2021 results					FY 2022	FY 2022 forecasts			
	Product name  Jan - Ma		Jan - Jun	Jan - Sep	Jan - Dec	Jan - Mar	Jan - Jun	Jan - Sep	Change amount	Jan - Dec	Progress
С	rysvita	17.8	38.8	60.2	85.5	24.2	53.5	85.1	24.9	125.4	68%
	Japan	1.5	3.3	5.1	7.2	2.0	4.1	6.4	1.3	9.2	69%
	North America	11.7	25.7	40.3	57.7	15.8	35.9	57.4	17.1		
	EMEA	4.5	9.7	14.8	20.6	6.3	13.5	21.2	6.5	116.2	68%
	Asia/Oceania	-	-	0.0	0.0	0.0	0.1	0.1	0.1		
Р	oteligeo	3.6	7.9	12.4	17.3	4.7	11.3	17.5	5.1	25.6	68%
	Japan	0.5	0.9	1.5	2.0	0.5	1.0	1.5	0.0	2.0	73%
	North America	2.6	5.8	9.2	12.7	3.3	8.1	12.6	3.4	18.1	69%
	EMEA	0.6	1.1	1.8	2.6	0.9	2.1	3.5	1.7	5.5	64%
Ν	louriast/Nourianz	2.9	6.1	9.4	13.2	2.9	6.5	10.3	0.9	14.2	73%
	Japan	1.9	4.2	6.4	8.7	1.8	3.9	5.9	(0.5)	8.1	72%
	North America	1.0	1.9	3.1	4.5	1.1	2.6	4.5	1.4	6.1	73%
	otal of three global trategic products	24.2	52.8	82.0	116.0	31.8	71.3	113.0	31.0	165.2	68%

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Unit:	Billions	of year
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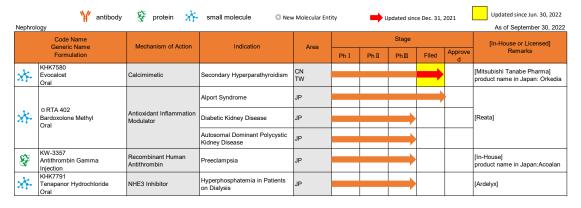
<1	<quarterly> Unit: Billions of yen</quarterly>										
	Due divet in anne		FY 202	1 results		FY 2022 results					
	Product name	Jan - Mar	Apr - Jun	Jul - Sep	Oct - Dec	Jan - Mar	Apr - Jun	Jul - Sep	Change amount		
Crysvita		17.8	21.0	21.4	25.3	24.2	29.4	31.6	10.1		
	Japan	1.5	1.9	1.8	2.1	2.0	2.2	2.3	0.5		
	North America	11.7	14.0	14.5	17.5	15.8	20.0	21.5	7.0		
	EMEA	4.5	5.2	5.1	5.8	6.3	7.1	7.8	2.7		
	Asia/Oceania	-	-	0.0	0.0	0.0	0.0	0.1	0.0		
Р	oteligeo	3.6	4.3	4.5	4.9	4.7	6.6	6.3	1.8		
	Japan	0.5	0.5	0.5	0.5	0.5	0.5	0.5	(0.0)		
	North America	2.6	3.2	3.3	3.5	3.3	4.8	4.4	1.1		
	EMEA	0.6	0.6	0.6	0.8	0.9	1.2	1.4	0.7		
N	ouriast/Nourianz	2.9	3.3	3.3	3.8	2.9	3.6	3.9	0.6		
	Japan	1.9	2.3	2.2	2.3	1.8	2.1	2.0	(0.2)		
	North America	1.0	1.0	1.1	1.5	1.1	1.4	1.9	8.0		
Total of three global strategic products		24.2	28.6	29.2	34.0	31.8	39.5	41.7	12.5		

<sup>\*</sup> Revenue is classified based on consolidated revenue from regional control functions.

 $<sup>^{\</sup>star}$  Revenue from main products does not include revenue from the Early Access Program (EAP).



#### **Ⅳ**. R&D Pipeline



Oncology										
	Code Name Generic Name	Mechanism of Action	Indication	Area	Stage					[In-House or Licensed]
	Formulation	Wedlenish of Action	madation	Alea	Ph I	Ph II	PhⅢ	Filed	Approve d	Remarks
				CA					<b>→</b>	
<b>3</b> <i>6</i>	KW-0761	Anti-CCR4 Humanized	Mycacia Fungaidae and	KR AE					<b>-</b>	[In-House]
Y	Mogamulizumab Injection	Antibody	Mycosis Fungoides and Sézary Syndrome	IL				<b>-</b>		product name in Japan, U.S. and Europe: Poteligeo
				CN KW						
		Long-Acting Granulocyte Colony- Stimulating Factor	Mobilization of Hematopoietic Stem Cells into Peripheral Blood for Allogeneic Blood Stem Cell Transplantation	JP						,
\$			Mobilization of Hematopoietic Stem Cells into Peripheral Blood for Autologous Blood Stem Cell Transplantation	JP		<b></b>				[Amgen K-A] product name in Japan:G-Lasta
			Automated Injection Device for Decreasing the Incidence of Febrile Neutropenia in Patients Receiving Cancer Chemotherapy	JP					<b>→</b>	
	©ME-401 Zandelisib PI3k		Follicular Lymphoma and Marginal Zone Lymphoma	JP NA Europe Asia Oceania others			$\rightarrow$			[MEI Pharma] Combination with rituximab Second line +
*		PI3Kō Inhibitor	Follicular Lymphoma	NA Europe Asia		$\rightarrow$				[MEI Pharma]
	Oral		Marginal Zone Lymphoma	Oceania		$\Rightarrow$				
			Indolent B-cell Non-Hodgkin's Lymphoma	JP						[MEI Pharma] Third line +
			B-cell malignancies	NA	<b>—</b>					[MEI Pharma] Monotherapy, combination with rituximab and combination with zanubrutinib

	Code Name	Mechanism of Action	Indication				Stage			[In-House or Licensed]
Generic Name Formulation		Mechanism of Action	Indication	Area	Ph I	PhⅡ PhⅢ Fil		Filed	Approve d	Remarks
	KHK4827 Brodalumab Injection		Ankylosing Spondylitis	TW					$\rightarrow$	
			Ankylosing Spondylitis	MY					$\rightarrow$	
		Anti-IL-17 Receptor A Fully Human Antibody	Ankylosing Spondylitis	тн				$\rightarrow$		[Amgen K-A] product name in Japan: Lumic
Y		Fully Human Antibody	Non-radiographic Axial Spondyloarthritis	тн				$\rightarrow$		- product name in Japan: Lui
			Systemic Sclerosis	JP				$\Rightarrow$		
			Palmoplantar Pustulosis	JP				$\Rightarrow$	•	
N #	©KHK4083/AMG 451 Rocatinlimab Injection	Anti-OX40 Fully Human Antibody	Atopic Dermatitis	JP						[In-House] POTELLIGENT® Human Antibody-Producing
¥ _				NA Europe						Technology Collaboration agreement with Amgen for the development of KHK4083/AMG 451 in all the countries except for Japan.
Y	©KK4277 Injection		Autoimmune Disease	JP						[SBI Biotech]



### IV. R&D Pipeline



<sup>\*</sup> Since the development of KW-6356 for Parkinson's Disease was discontinued, the relevant information was deleted from this table.

Other										
	Code Name Generic Name	Mechanism of Action	Indication	Area -			Stage	[In-House or Licensed]		
	Formulation	Mechanism of Action	indication	Area	Ph I	PhI	PhⅢ	Filed	Approve d	Remarks
		Anti-FGF23 Fully Human Antibody	X-linked Hypophosphatemia (XLH) 3 Fully	тн						[In-House] Human Antibody-Producing
*				MY						Technology Jointly Developed with Ultragenyx in US and EU
			Tumor Induced Osteomalacia (TIO)	Europe						product name in Japan, U.S. and Europe: Crysvita
	AMG531 Romiplostim Injection	Thrombopoietin Receptor Agonist	Treatment of Adult Patients with Chronic Immune Thrombocytopenia (ITP) Who Do Not Respond Well to Other Treatments, Such as Corticosteroids and Immunoglobulin	CN					<b></b>	
\$			Treatment of Aplastic Anemia (AA) Which Is Refractory to Immunosuppressive Therapy or AA not Amenable to Immunosuppressive Therapy	SG						[Amgen K-A] product name in Japan: Romiplate
				MY TH						
			Aplastic Anemia Who Were Previously Untreated with Immunosuppressive Therapy	JP Asia				PhⅡ/ PhⅢ		
3	KW-3357 Antithrombin Gamma Injection	Recombinant Human Antithrombin	Disseminated Intravascular Coagulation, Congenital Antithrombin Deficiency	Europe						[In-House] product name in Japan: Acoalan
X	KHK4951 Tivozanib Ophthalmic		Neovascular (wet) Age-Related Macular Degeneration	JP						[In-House]

<sup>\*</sup> In October 2022, we applied for approval of KHK7791 in the nephrology field for improvement of hyperphosphatemia in chronic kidney disease patients on dialysis in Japan.